



# Target Market Recruiting for Packs

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# **Pack Ideas for Growth**

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# Make Cub Scouting Grow

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You can cause Cub Scouting membership to grow in three ways:

1. Retain boys and leaders who are now registered for a longer period of time.
2. Recruit new boys and adults into existing packs.
3. Organize new packs and reorganize dropped packs.

The Cub Scout round-up provides opportunities for growth in all three: youth retention, recruiting, and new-unit organization.

This growth in Cub Scouting requires year-round support so that new members will have a successful Cub Scouting experience.

<b>January–March</b>	<p>Reregister the maximum number of boys and adults in every pack.</p> <p>Recruit committee members.</p>
<b>February–April</b>	<p>Conduct leadership and membership inventory.</p> <p>District provides Cub Scout Leader Basic Training for den and pack leadership.</p> <p>Select fall leadership for existing dens and for the new dens to be organized.</p>
<b>April–June</b>	<p>District organizes the new packs needed to achieve the year-end unit goal.</p> <p>Conduct a round-up of youth and adults.</p> <p>Provide Fast Start training for all new leaders.</p> <p>Select fall leadership for existing dens and for the new dens to be organized.</p> <p>District provides Cub Scout Leader Basic Training for den and pack leaders.</p>
<b>June–August</b>	<p>Conduct the annual Pack Program Planning Conference.</p>
<b>August–September</b>	<p>Conduct a round-up of youth and adults.</p> <p>Provide Fast Start training for all new pack leaders and den orientation meetings for boys and parents.</p>
<b>October–November</b>	<p>Hold first pack overnighter.</p> <p>All new leaders participate in Basic Leader Training.</p>

# The Pack Target Marketing Calendar

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## January

The pack sets a schedule for Webelos graduation to Boy Scouting.

The pack plans moving-up ceremonies for other dens to take place by the end of May.

## February

The pack conducts a leadership and membership inventory to begin the selection process for recruiting new leaders and families.

The blue and gold banquet program includes recognition of siblings (future Cub Scouts).

## March

The pack conducts a leadership and membership inventory to begin the selection process for recruiting new leaders and families.

Packs evaluate their youth separations and assess leadership.

## April

The pack determines program year leadership and provides Fast Start training to new leaders.

Packs select their leaders for fall.

## May

The pack conducts pack leader training.

The pack conducts membership initiatives.

The pack holds moving-up ceremonies.

The council conducts a program planning kick-off for leaders.

The pack conducts its annual Pack Program Planning Conference (including new leaders).

## June

Districts conduct pack round-up committee chair briefings.

Districts conduct Basic Leader Training (targeted at recently selected leaders, but all untrained leaders are encouraged to attend).

The pack conducts its annual Pack Program Planning Conference (including new leaders).

Councils, districts, and packs conduct media promotions.

The pack holds outdoor activities for newly recruited boys.

# The Pack Target Marketing Calendar

## July

Districts conduct Basic Leader Training (targeted at recently selected leaders, but all untrained leaders are encouraged to attend).

The pack conducts its annual Pack Program Planning Conference (including new leaders).

Councils, districts, and packs conduct media promotions.

## August

Districts conduct Basic Leader Training (targeted at recently selected leaders, but all untrained leaders are encouraged to attend).

The pack conducts its annual Pack Program Planning Conference (including new leaders).

Councils, districts, and packs conduct media promotions.

The pack conducts neighborhood and community promotions, holds the Cub Scout round-up (a youth and parent event), and submits applications to the local council service center.

The pack provides Fast Start training to new leaders.

Den leaders conduct parent/boy orientations for Tiger Cubs, Cub Scouts, and Webelos Scouts.

## September

The pack conducts neighborhood and community promotions, the Cub Scout round-up (a youth and parent event), and submits applications to the local council service center.

The pack provides Fast Start training to new leaders.

Den leaders conduct parent/boy orientations for Tiger Cubs, Cub Scouts, and Webelos Scouts.

The pack holds its September pack meeting.

The pack holds round-up activities.

The pack provides Fast Start Training to new leaders.

The pack holds a pack overnighter.

## October

Packs enroll new leaders in training.

Ensure that all youth are registered.

The pack holds a pack overnighter.

## November

Councils, districts, and packs conduct membership inventories.

## December

# The Pack Round-Up Committee Chair

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The Cub Scout round-up is the single largest recruiting drive done in a year. The event itself is conducted a few weeks after school begins, but the preparation begins in early spring. The focus of this recruiting effort is

first- through fifth-grade boys. Presentations are scheduled with local elementary schools and/or other local organizations where elementary-age boys are located in group settings.

## Responsibilities

<b>May</b>	Secure the facility you will use for your round-up and report back to the district round-up committee chair.
<b>May</b>	Attend the Pack Program Planning Conference and secure a calendar of events to hand out to parents of new Cub Scouts at the round-up.
<b>June</b>	Attend the district round-up training and receive your pack's round-up materials.
<b>August–September</b>	Conduct the round-up at your pack and turn in the applications.

# Pack Leaders

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The Cub Scout round-up is the single largest recruiting drive done in a year. The event itself is conducted a few weeks after school begins, but the preparation begins in early spring. The focus of this recruiting effort is first- through fifth-grade boys. Presentations are scheduled with local elementary schools and other location organizations.

## Responsibilities

<b>February 15</b>	The pack conducts a leadership and membership inventory to begin the selection process for recruiting new leaders and families.
<b>April</b>	The pack determines program year leadership and provides Fast Start training to new leaders.
<b>June</b>	Attend district round-up unit chair briefing.  Assist all units with personnel recruiting.  The pack encourages leaders to participate in Basic Leader Training.  The pack conducts its annual Pack Program Planning Conference (including new leaders).
<b>August-September</b>	The pack conducts neighborhood and community promotions, boy recruiting presentations, and the round-up, and submits applications to the round-up coordinator.
<b>September 20–30</b>	Follow up with Cub Scouts not assigned to dens.  The pack conducts a September pack meeting.



# The Pack Adults' Meeting

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Packs participating in the Cub Scout round-up are asked to select the next program year's leaders by May 1, after conducting a pack leadership inventory. Cubmasters and other pack leaders welcome ways to guide families in how they can help ensure their boys will get the best Cub Scouting has to offer. Most packs hold an annual adults' meeting—usually in the fall after a round-up—to discuss responsibilities of families and the pack's plans for the future. By this time, new families will have received the basic information, and this meeting can be devoted to how they can help meet specific pack needs. This can be a meeting for adults only, or it can be incorporated as a part of the September or

October pack meeting as a special adult part of the program.

The following agenda is for a pack adults' meeting held in conjunction with a regular pack meeting. It can be tailored to fit your own pack needs. If there is a lot of business to be covered, it may be best to hold the adults' meeting on a different night than the regular pack meeting.

The Cubmaster plans and conducts the adults' meeting with the help of the pack trainer and pack committee. Other leaders may also be involved, and the unit commissioner and a chartered organization representative may be invited.

## Agenda

### **I. Before the Meeting**

- A. Set up tables and chairs as needed.
- B. Set up exhibits of den projects.
- C. Have all materials and equipment ready.

### **II. Gathering Period**

- A. A welcoming committee greets the pack families as they arrive.
- B. Register attendance and distribute name tags.
- C. Hold a pre-opening activity or game.

### **III. Main Part of the Meeting**

- A. Opening—5 minutes
  - 1. Lead the Pledge of Allegiance or another opening ceremony.
  - 2. Welcome everyone and make introductions.
  - 3. Lead a song.

#### **IV. Adults' meeting—30 minutes**

If boys are present, an assistant Cubmaster or other leader should take the boys into another room or outside for games and activities.

- A. If parents or guardians haven't seen it at an earlier orientation or meeting, show the "Cub Scout Orientation" video, No. AV-01V012.
- B. Briefly review family responsibilities.
- C. Review pack plans for the year, the themes, special activities, and projects decided on at the Pack Planning Conference.
- D. Discuss leadership needs.
  - 1. Discuss plans for selecting den and pack leaders, as needed.
  - 2. Make adults aware of any leadership needs for special pack activities for the year.
- E. The chartered organization representative briefly discusses how the chartered organization helps the pack.
- F. Discuss other pack needs and ways families can help (budget, dues, uniforms, equipment, etc.).
- G. Hold a question and answer session.

#### **V. Joint meeting—30 minutes**

The boys return and join the group. The remaining time is spent in regular pack meeting activities such as advancement ceremonies, games, and skits.

#### **VI. Closing—3–5 minutes**

- A. Make announcements.
- B. Conduct a closing ceremony or give a brief inspirational closing thought.

#### **VII. After the Meeting**

- A. Enjoy refreshments and fellowship.
- B. Clean up the meeting place.

# Leader Position Responsibilities

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## Committee Chair

Conducts monthly pack leaders' meeting to help plan program. Ensures that committee members give adequate support for running the program to the Cubmaster and den leaders. Helps recruit additional leaders as needed. Views Fast Start video with viewer's guide and attends training.

## Committee Members

Attend monthly pack leaders' meeting to help plan program and take care of records, finances, advancement, activities, membership, etc. Views Fast Start video with viewer's guide and attend training.

## Cubmaster

Conducts monthly pack meeting. Aids den leaders by coordinating monthly program for all leaders. Attends monthly pack leaders' meeting. Views Fast Start video with viewer's guide and attends training. Has one or more assistants.

## Tiger Cub Den Leader

Meets weekly for about one hour with a den of six to eight boys and their adult partners. Den meeting is held in boys' homes in rotation. For each meeting, the den leader works with the host Tiger Cub/adult partner pair to plan the meeting. Attends monthly pack leaders' meeting. Views Fast Start video with viewer's guide and attends training. Has parent/adult partners as helpers.

## Cub Scout Den Leader

Meets weekly for about one hour with a den of six to eight boys. Den meeting is held in den leader's home, a church, or other suitable place. The den leader determines time, day, and location of den meeting that is most convenient for him or her. Attends monthly pack leaders' meeting. Views Fast Start video with viewer's guide and attends training. Has one or more assistants and parent helpers.

## Webelos Den Leader

Same as den leader except works with older boys, the Webelos Scouts. Encourages periodic parent/son overnight campouts. Attends monthly pack leaders' meeting. Views Fast Start video with viewer's guide and attends training. Has one or more assistants and parent helpers.

## Adult Partners

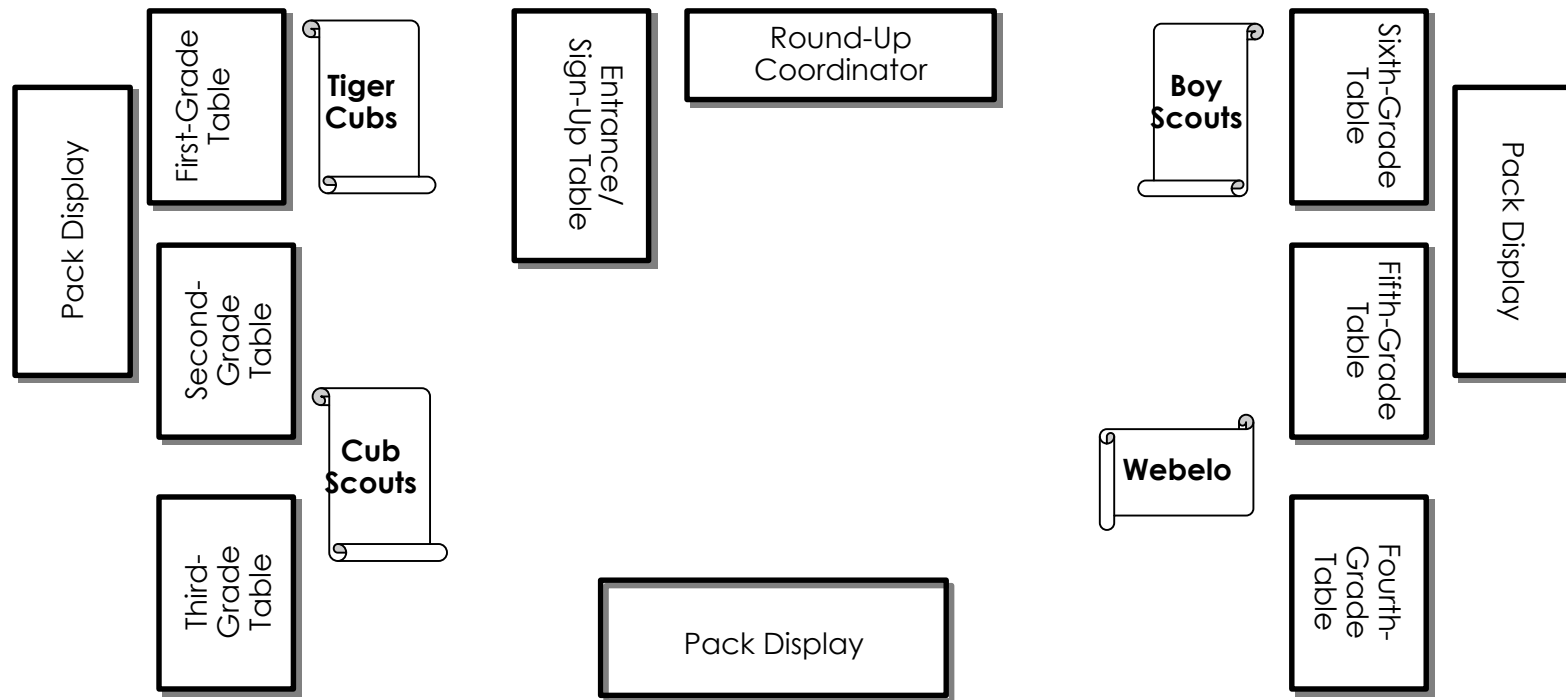
Attend Tiger Cub den meetings and pack meetings with their Tiger Cubs. When hosting the den meeting, work with the Tiger Cub and the Tiger Cub den leader to plan and lead the meeting. Attend pack meetings with their Tiger Cubs.

## Parent Helpers

Assist pack and/or den with specific projects as needed by the leaders. All parents help their sons with advancement. Review individual boy books for Wolf Cub Scouts, Bear Cub Scouts, and Webelos Scouts.



# Pack Round-Up Floor Plan



Above is a floor plan for a typical round-up. Be sure all tables are clearly marked by assigned grade and/or neighborhood. As parents and boys enter, ask them to sign the attendance roster, give them application forms, and direct them to the appropriate tables.

Doing this simple task at the beginning will save a tremendous amount of time and organization later. Parents and youth will

be sitting in “den areas” that will make the registration process go smoothly, and the round-up registration can begin.

Use tri-fold boards: one for each Cub Scout level (including adults). Design a well laid out, professional presentation, with books and fliers at each table. This type of setup provides an eye-catching display. Promote uniforms; remember to

promote the special pricing offered by the Supply Division.

A mini campsite setup in the entry area serves as a great visual for the Cub Scout outdoor program.

# Pack Round-Up Agenda

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**I. Before the meeting—20–30 minutes** Assigned to \_\_\_\_\_

- A. Set up tables and chairs as needed.
- B. Set up Cub Scout project exhibits.
- C. Make sure all materials and equipment are on hand.
  - 1. Name tags, registration sheets, pens
  - 2. Pre-opening game materials
  - 3. Youth and adult registration applications
  - 4. Ceremony and games equipment

**II. Pre-opening—15 minutes** Assigned to \_\_\_\_\_

- A. The welcoming committee greets families as they arrive.
- B. Register attendance.
- C. Provide name tags for boys and adults.
- D. Start a pre-opening get-acquainted game.
- E. Direct visitors to the exhibit area and to their seats.

**III. First half of main meeting—48 minutes**

“Cub Scout Orientation,” a 10-minute video that acquaints parents and guardians of new Cub Scouts to the program, is available for use. The video reviews the roles and responsibilities of Cub Scout parents and provides an overview of all phases of the Scouting program. The video, No. AV-01V012, is available from the Supply Division, 800-323-0732.

**A. Opening—5 minutes** Assigned to \_\_\_\_\_

- 1. Lead the Pledge of Allegiance.
- 2. Teach the Cub Scout salute.
- 3. Lead a Cub Scout action song.

**B. Welcome and introductions—3 minutes** Assigned to \_\_\_\_\_

- 1. Have the Cubmaster or Join Scouting Night chair introduce pack leaders and guests.

2. Have an assistant Cubmaster or other adult take boys to another room or outdoors for games and activities during the main part of the meeting.

C. Explain the Cub Scout program—5 minutes      **Assigned to** \_\_\_\_\_

1. Include Scouting's aims and the purpose of Cub Scouting.

D. Explain the benefits Cub Scouting has for families—5 minutes

**Assigned to** \_\_\_\_\_

E. Explain how Cub Scouting is organized—5 minutes

**Assigned to** \_\_\_\_\_

F. Review joining requirements listed in chapter 10 of the *Cub Scout Leader Book*—5 minutes      **Assigned to** \_\_\_\_\_

G. Explain the advancement program. Refer to chapter 18, "Advancement" in the *Cub Scout Leader Book*—10 minutes      **Assigned to** \_\_\_\_\_

1. Discuss the advancement program, beginning with Bobcat requirements and ending with graduation into a troop. Explain that this will be reviewed in more detail at the den parents' meeting.
2. Explain that Tiger Cubs must earn the Tiger Cub badge prior to earning the Bobcat badge. Details will be reviewed during program group meetings.

H. Explain how parents help the Cub Scout—10 minutes

**Assigned to** \_\_\_\_\_

1. Review the family guide in the Cub Scout program books. This will be covered in more detail at the den parents' meeting.
2. Discuss family responsibilities. See chapter 5, "Family Involvement," in the *Cub Scout Leader Book*.
3. Review the family's financial commitment upon joining the pack. Discuss registration fees, den dues, and money-earning projects of the pack.
4. Emphasize the importance of the complete uniform.
5. Have parents complete the Application to Join a Pack, going over it with them step by step. Emphasize the parent agreement on the application.
6. Ask all parents or adult family members to fill out family talent surveys. See the appendix in the *Cub Scout Leader Book*.
7. Discuss *Boys' Life* magazine, its value, and cost.

I. Program groups—15 minutes      **Assigned to** \_\_\_\_\_

At this point in the meeting, the boys can rejoin the group. Have families participate in a song or a game. Then divide families into three groups—one each for Tiger Cub–age boys, Wolf and Bear Cub Scout–age boys, and Webelos Scout–age boys.

Previously selected den leaders are furnished with program-appropriate materials and literature. During this period, den leaders collect the boy applications and fees from each family and make a list of boys in the den. At this time, the den leader and families should decide on a suitable den meeting day and set a date for the first den adults’ meeting. See chapter 19, “Tiger Cub Program”; chapter 20, “Wolf and Bear Program,” and chapter 21, “Webelos Scout Program,” in the *Cub Scout Leader Book*.

1. Tiger Cub group **Assigned to** \_\_\_\_\_

The Tiger Cub den leader meets with boys and their adult partners to explain den organization and the adult partner’s role in the Tiger Cub program.

2. Cub Scout group **Assigned to** \_\_\_\_\_

Families sit together by grade level. The Wolf Cub Scout den leader meets with the second-grade boys and their families to explain the Wolf badge, den organization, and the family’s role in the Cub Scout program. The Bear Cub Scout den leader does the same for families of third-grade boys.

3. Webelos Scout group **Assigned to** \_\_\_\_\_

The Webelos den leadership meets with families to review the Webelos badge and Arrow of Light Award requirements, den organization, and how families fit into the program.

Note: Create a Boy Scout group in case any boys in the sixth grade or above attend. Troop organizers will take over this group, and they will meet with the troop and unit leaders present.

These group meetings are short and do not take the place of the den adults’ meetings or parents’ meetings, which will be held at another time with the den leaders.

#### **IV. Second half of main meeting—20 minutes**

The groups are brought back together to discuss the following topics:

- A. Leadership—10 minutes **Assigned to** \_\_\_\_\_

1. Announce the date and place of each den meeting if they have been determined.
2. Discuss adult registration fees and uniforms.
3. Have the pack trainer talk briefly about helping new den leaders get started—monthly pack leaders’ meetings, Fast Start training, Basic Leader Training, roundtables, and powwow or University of Scouting.
4. Invite the pack committee chair to talk briefly about the pack’s plans for the future, mentioning some of the more exciting activities.



5. Discuss other pack leadership vacancies. Pack leadership should determine who are the best candidates to serve in these positions; submit names of potential candidates to the pack committee and chartered organization for approval.

B. Registration—5 minutes **Assigned to** \_\_\_\_\_

1. Review the purpose of registration and answer any questions.
2. Collect all applications and fees. Den leaders may have already collected the boys' applications and fees during the group programs.

C. Closing—5 minutes **Assigned to** \_\_\_\_\_

1. Announce the following training and meetings:
  - Fast Start Training
  - Basic Leader Training
  - Next pack leaders' meeting
  - Next pack meeting
  - District roundtables
2. Thank everyone for coming.
3. Close with an inspirational thought, emphasizing the importance of family involvement.

**V. After the meeting**

- A. Enjoy fellowship and refreshments.
- B. Verify money and registration applications.
- C. Calculate and prorate fees if necessary.
- D. Keep the pack copy of the boy applications; turn in other copies and fees to the local council as soon as possible.
- E. Forward adult applications and fees to the local council service center as soon as they have been approved by the chartered organization, keeping the pack copy.
- F. Check to make sure the room is clean and returned to its original order.

Refer to chapter 10, "Den and Pack Management," in the *Cub Scout Leader Book* for detailed information on the joint Cub Scouting effort. Check with your local council for additional information and available resources on recruiting new boys and leaders.

# Tiger Cub/Parent Orientation

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This orientation should be held during the week after round-up, but before the first den meeting.

## Materials Needed

- ◆ Cub Scout recruiting posters to decorate room
- ◆ Application to Join a Pack, No. 28-102 (One per boy-adult team for boys missed previously)
- ◆ Be a Volunteer Leader adult application, No. 28-501
- ◆ *Tiger Cub Handbook*, No. 34713
- ◆ *Cub Scout Leader Book*, No. 33221B
- ◆ *Cub Scout Program Helps*, No. 34304D

- ◆ Tiger Cub Immediate Recognition Kit, No. 17855
- ◆ “Cub Scout Orientation Video,” No. AV-01V102
- ◆ Name cards
- ◆ Pens/pencils
- ◆ TV/VCR
- ◆ Extension Cord

## Time Needed

This orientation should take 40 minutes. Be sure to end on time; first-graders have a limited attention span.

## Agenda

### I. Before the Meeting

Assigned to \_\_\_\_\_

Arrange the room as needed. Lay out any necessary materials. Do a last-minute check on assignments.

### II. Pre-opening

Assigned to \_\_\_\_\_

One or more people should greet Tiger Cubs and adults as they arrive. Direct them to a seat, and ask them to fill out the name card.

### III. Opening/Welcome—5 minutes

Assigned to \_\_\_\_\_

The Tiger Cub den leader introduces self. Have parents introduce themselves and their sons.

### IV. The Tiger Cub Program—15 minutes

Assigned to \_\_\_\_\_

Show the “Cub Scout Orientation” video. Briefly review the Tiger Cub program, using material from chapter 19, “Tiger Cub Program,” in the *Cub Scout Leader Book* and the *Tiger Cub Handbook*. Be sure to cover the following points:

A. Objectives of the Tiger Cub program, Go See It Outings, and pack meetings covered in the *Tiger Cub Handbook* and *Cub Scout Leader Book*.

- B. Tiger Cub den leadership. Explain the adult-partner team and shared leadership concept.
- C. Planning the Tiger Cub den meeting.
- D. Explain the advancement program concept.
- E. Review the relationship of the Tiger Cub den to the pack.
- F. Review uniforming.
- G. The cost for each team (boy and adult) includes the registration fee paid at the round-up. Include information about *Boys' Life* magazine.
- H. Answer any questions.

**V. Tiger Cub Den Formation—5 minutes**                      **Assigned to** \_\_\_\_\_

Allow a few minutes for getting acquainted. Explain that these are their new Tiger Cub dens and tell about the pack of which they are members.

**VI. Den Rosters and Meeting—5 minutes**                      **Assigned to** \_\_\_\_\_

Have each team fill in the den roster in their *Tiger Cub Handbook* and set the date, time, location, and host team for the next den meeting.

**VII. Announcements—5 minutes**                      **Assigned to** \_\_\_\_\_

Review the dates, time, and location of pack meetings.

**VIII. Closing—5 minutes**                      **Assigned to** \_\_\_\_\_

Remind everyone of the dates that have been set for the next meeting.

**IX. Fellowship and Refreshments—10 minutes**                      **Assigned to** \_\_\_\_\_

**X. After the Meeting**

At the end of the meeting, each Tiger Cub den leader should:

- A. Check fees and applications to be sure that everything balances.
- B. Using the pack copies of the application, complete the den roster. These pack copies will become a part of the pack's membership files.
- C. Make note of the time, date, and place of the next meeting.
- D. Rearrange the room as necessary. Pick up posters and any leftover items. Turn out the lights and lock the doors.

# Cub Scout/Parent Orientation

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This orientation should be held during the week after round-up, but before the first den meeting.

- ◆ Be a Volunteer Leader adult application, No. 28-501
- ◆ U.S. flag
- ◆ Pens/pencils

## Materials Needed

- ◆ *Cub Scout Leader Book*, No. 33221B (Family Involvement)
- ◆ *Wolf Cub Scout Book*, No. 33106
- ◆ *Bear Cub Scout Book*, No. 33107
- ◆ *Cub Scout Program Helps*, No. 34304D
- ◆ Application to Join a Pack, No. 28-102, for boys missed previously

## Time Needed

This orientation should take one hour. Be sure to end on time; second- and third-graders have a limited attention span.

## Agenda

### I. Before the Meeting

Assigned to \_\_\_\_\_

Arrange the room as needed. Lay out any necessary materials. Do a last-minute check on assignments.

### II. Pre-opening

Assigned to \_\_\_\_\_

Greet Cub Scouts and their parents. Have each person make a name tag.

### III. Welcome and Introductions—5 minutes

Assigned to \_\_\_\_\_

Have parents introduce themselves and their sons.

### IV. Den and Pack Meetings—5 minutes

Assigned to \_\_\_\_\_

Introduce the leadership team: den leader, assistant den leader, and den chief.

### V. The Cub Scout Program—25 minutes

Assigned to \_\_\_\_\_

#### A. Advancement

Briefly review the Bobcat, Wolf, and Bear programs and how parents help and record their son's achievements when they have done their best.

#### B. Parental Support

Experience shows that most families are perfectly willing to help in a program for their Cub Scout if they know what is expected and have the time and ability to do so.

C. How parents support the den and pack leadership:

1. Transportation for field trips
2. Weekly dues
3. Den meeting time, place, attendance
4. Adult participation in planning and conducting the pack program
5. Uniforms
6. Refreshments
7. Boy behavior expectations at meetings

D. Questions

**VI. Announcements—5 minutes** Assigned to \_\_\_\_\_

A. Den meeting dates

B. Pack meeting dates

**VII. Closing—5 minutes** Assigned to \_\_\_\_\_

**VIII. Fellowship and Refreshments—10 minutes** Assigned to \_\_\_\_\_

**IX. After the Meeting—5 minutes** Assigned to \_\_\_\_\_

Rearrange the room as necessary. Pick up posters and any leftover items. Turn out the lights and lock the doors.

# Webelos Scout/Parent Orientation

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This orientation should be held during the week after round-up, but before the first den meeting.

- ◆ Be a Volunteer Leader adult application, No. 28-501
- ◆ U.S. flag
- ◆ Pens/pencils

## Materials Needed

- ◆ *Cub Scout Leader Book*, No. 33221B (Family Involvement)
- ◆ *Webelos Leader Guide*, No. 33853A
- ◆ Application to Join a Pack, No. 28-102, for boys missed previously

## Time Needed

This orientation will take one hour. Be sure to end on time, fourth- and fifth-graders have a limited attention span.

## Agenda

### I. Before the Meeting

Assigned to \_\_\_\_\_

Arrange the room as needed. Lay out any necessary materials. Do a last-minute check on assignments.

### II. Pre-opening

Assigned to \_\_\_\_\_

Greet Webelos Scouts and their parents. Have each person make a name tag.

### III. Welcome and Introductions—5 minutes

Assigned to \_\_\_\_\_

Have parents introduce themselves and their sons.

### IV. Den and Pack Meetings—5 minutes

Assigned to \_\_\_\_\_

Introduce the leadership team: Webelos den leader, assistant Webelos den leader, Webelos den chief, and denner.

### V. The Webelos Scout Program—25 minutes

Assigned to \_\_\_\_\_

#### A. Advancement

Briefly review the Webelos badge, activity badges, the Arrow of Light Award, and how parents are expected to be of direct help to the den leadership.

#### B. Parental Support

Experience shows that most families are perfectly willing to help in a program for their Webelos Scout if they know what is expected and have the time and ability to do it.

C. How parents support the den and pack leadership:

1. Transportation for field trips/camping trips
2. Adult participation in planning and conducting the pack program
3. Den meeting time, place, attendance, and dues
4. Boy behavior expectations at meetings
5. Uniforms
6. Refreshments

D. Questions

**VI. Announcements—5 minutes**

**Assigned to** \_\_\_\_\_

A. Den meeting dates

B. Pack meeting dates

**VII. Closing—5 minutes**

**Assigned to** \_\_\_\_\_

**VIII. Fellowship and Refreshments—10 minutes**

**Assigned to** \_\_\_\_\_

**IX. After the Meeting—5 minutes**

**Assigned to** \_\_\_\_\_

Rearrange the room as necessary. Pick up posters and any leftover items. Turn out the lights and lock the doors.

# Cub Scout Pack Organization

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Pack number \_\_\_\_\_ District \_\_\_\_\_ Council \_\_\_\_\_

## Pack Leadership Positions

Note: positions in **bold** are required positions.

Position	Abbreviation	Number Required
<b>Pack Committee Chair</b>	CC	1
Committee Members	MC	2 (minimum)
<b>Cubmaster</b>	CM	1
Assistant Cubmaster	CA	1 (or more)
Pack Trainer	PT	1
<b>Tiger Cub Den Leader</b> (for 1st-grade boys)	TL	1 per 5–9 boys and parents
<b>Cub Scout Den Leader</b> (for 2nd/3rd-grade boys)	DL	1 per 6–8 boys
<b>Webelos Den Leader</b> (for 4th/5th-grade boys)	WL	1 per 6–8 boys
Assistant Den Leaders	DA(WA)	1 per 6–8 boys



# Pack Leadership Roster

Title/Name	Address	Phone Numbers (h)/(w)	E-mail Address	Reg. Fees	Boys' Life
Chartered Organization Representative					
Committee Chair					
Committee Members					
Cubmaster					
Assistant Cubmaster(s)					
Pack Trainer					
Tiger Cub Den Leader	There are _____ boy/adult partner teams active in this den.				
Tiger Cub Den Leader	There are _____ boy/adult partner teams active in this den.				

Title/Name	Address	Phone Numbers (h)/(w)	E-mail Address	Reg. Fees	Boys' Life
Cub Scout Den Leader	There are _____ boys active in this den.				
Assistant Cub Scout Den Leader					
Cub Scout Den Leader	There are _____ boys active in this den.				
Assistant Cub Scout Den Leader					
Cub Scout Den Leader	There are _____ boys active in this den.				
Assistant Cub Scout Den Leader					
Webelos Den Leader	There are _____ boys active in this den.				
Assistant Webelos Den Leader					
Webelos Den Leader	There are _____ boys active in this den.				
Assistant Webelos Den Leader					

# Den Roster

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Tiger Cub den \_\_\_\_\_ Cub Scout den \_\_\_\_\_ Webelos den \_\_\_\_\_

Den \_\_\_\_\_ Meeting day \_\_\_\_\_ Time \_\_\_\_\_ Location \_\_\_\_\_

Reg · Fee	Boys ' Life	Scout	Parent	Address	Phone	E-Mail
		<b>Den Leader</b>				
		<b>Assistant Den Leader</b>				
		<b>Assistant Den Leader</b>				
		<b>Cubmaster</b>				

# Round-Up Prospect Phone Log

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It is important that you log the calls you receive from prospective Tiger Cubs, Cub Scouts, Webelos Scouts, or their parents. Some boys may not be able to come to your round-up, but may want to be Tiger Cubs, Cub Scouts, or Webelos Scouts. Share with them when your next meeting is, but also ask for their phone numbers and names so you can give them a

reminder call. In case that they don't make that next meeting, you can then make contact with them and see if they are still interested.

Please make sure you take the time to write down each boy's name and number. Call them if they missed your meeting.

Talking to parents on the phone is a good opportunity to get to know who they are. Ask them if they were ever Scouts, and make notes on their responses—former Scouts may be good leader prospects.

Boy's Name	Grade	Parent's Name	Address	Phone No.	E-Mail

**Round-Up Prospect Log**

Page \_\_\_\_ of \_\_\_\_

Boy's Name	Grade	Parent's Name	Address	Phone No.	E-Mail

# Round-Up Attendance Roster

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Pack \_\_\_\_\_ District \_\_\_\_\_ Council \_\_\_\_\_

Site \_\_\_\_\_ Date \_\_\_\_\_

Site Coordinator \_\_\_\_\_

Boy's Name	Grade	Parent's Name	Address	Phone No.	E-Mail

**Round-Up Attendance Roster**

Boy's Name	Grade	Parent's Name	Address	Phone No.	E-Mail

# Registration Fee Chart

August 2001

## Tiger Cubs, Cub Scouts, Boy Scouts, and Adult Members

Months Remaining in Charter	Registration Fee	Boys' Life Subscription Price	Combined Total
1	\$0.60	N/A	N/A
2	\$1.20	\$1.50	\$2.70
3	\$1.80	\$2.25	\$4.05
4	\$2.40	\$3.00	\$5.40
5	\$ 3.00	\$3.75	\$6.75
6	\$3.60	\$4.50	\$8.10
7	\$4.20	\$5.25	\$9.45
8	\$4.80	\$6.00	\$10.80
9	\$5.40	\$6.75	\$12.15
10	\$6.00	\$7.50	\$13.50
11	\$6.60	\$8.25	\$14.85
12	\$7.00	\$9.00	\$16.00
13	\$7.60	\$9.75	\$17.35
14	\$8.20	\$10.50	\$18.70
15	\$8.80	\$11.25	\$20.05
16	\$9.40	\$12.00	\$21.40
17	\$10.00	\$12.74	\$22.75
18	\$10.60	\$13.50	\$24.10

